



SUCCESS SUMMIT

an OTG | SYSTEM7 event

Kick - Off
Brisbane
February 8th, 2020



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Find Your Freedom Plan

Share – Build – Lead

4:4:1 Work Plan

- 4 demo's a week
- 4 ADR's a month
- 1 Business builder a month

Training Example Only for existing Brand Affiliate development



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What's yours?

Our **vision** is to become
the world's **leading** direct
selling company by generating
**more income for our
distributors** than any
other company.



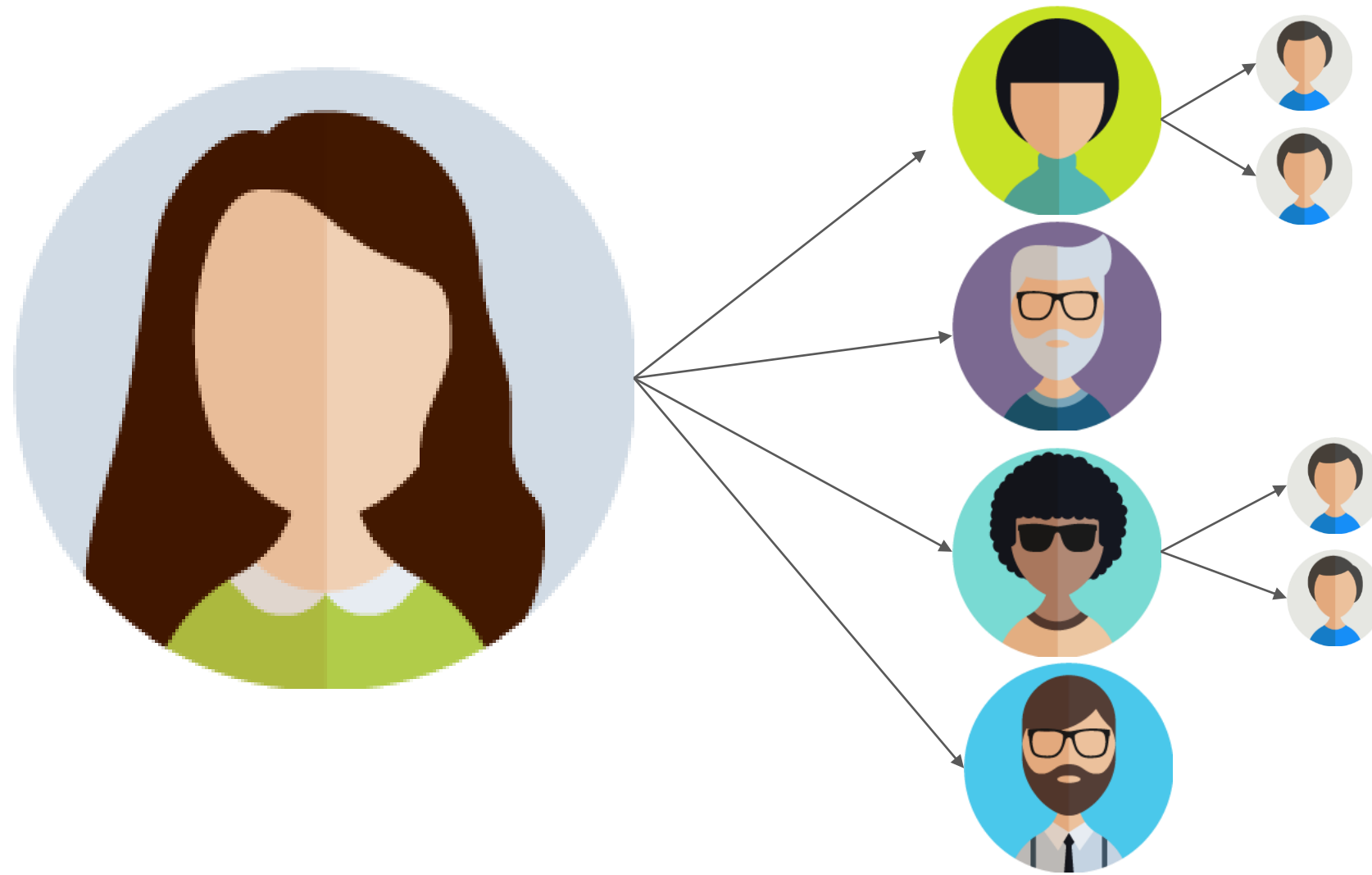
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Your Goal...

- Building both customers and brand partners to build a healthy and growing residual income stream.
- Support Auto Delivery Rewards (ADR) to ensure your clients receive a constant supply of product at lowest cost + giving you a cash flow each and every month.
 - The goal of this example is to focus your efforts to:
 - 1/ Build a team that is generating more than 10,000 in sales volume each month.
 - 2/ Generate a total NET positive cash flow of \$1,000's within 60 -180 days.
 - 3/ Qualify for an all expenses paid International Success Trip for 2.



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*Generating meaningful compensation as a distributor requires considerable time, effort, and commitment.

*Example for training purposes only - real life results may be greater or less than these assumptions.



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Starting Out...500_{pv} Business in a Box

Be a user...

Enjoy the products, notice your personal results & create your own 'product use story'

Pick your Passion - Choose a Business in a Box that reflects your interests and market.

BUSINESS IN A BOX 500 sv

Your cost only \$998 (AU)

Retail Purchase Value

\$ 1,428 (AU)



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Month 1...

Be an inviter/demonstrator

Your ADR	-\$150.00
Shipping	-\$8.00
Nett Cost to You	-\$158
Sharing Bonus (3 x \$100 + 1 x \$200)	\$500
Your products are FREE + you earn	\$342

- **SHARE** - Do 4 x ageLOC Pres/Demos each week & sell just 1 x 250 point package + ADR per week.
- **BUILD** - Find 1 person per month who commits to build the business and duplicate your efforts.
- Ask your support partner to present to your prospects.
- Get your own **ADR** personal products paid for



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Month 2...

Be a demonstrator & facilitator

Sharing Bonus (3 x \$100 + 1 x \$200)	\$500.00
Sharing Bonus on ADRs	\$48.00
You Earn	\$548.00
Your ADR + Shipping	-\$158.00
Nett Monthly Income	\$390.00

- **SHARE** - Do 4 x ageLOC Pres/Demos each week & sell just 1 x 250 point package + ADR per week.
- **BUILD** - Find 1 person to build the business and duplicate your efforts.
- **LEAD** - Assist your people to find their own people to join & teach 250 point package + ADR
4:4:1 Plan Teach how to Present and Demonstrate.
- This will qualify you to become a **Brand Representative**, the 1st Level of Leadership, in Month 2.



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Month 3...

Be a Leader

Sharing Bonus (3 x \$100 + 1 x \$200)	\$500.00
Building BONUS	\$1998.00
You Earn	\$2498
Your ADR + Shipping	-\$158.00
Monthly Income	\$2340.00

●Congratulations you are now a Brand Representative

- **SHARE** - Do 4 x ageLOC Pres/Demos each week & sell just 1 x 250 point package + ADR per week.
- **BUILD** - Find 1 person to build the business and duplicate your efforts.
- **LEAD** - Assist your new people demonstrate and build a team
Duplicate 4:4:1 Plan
- You have now **Tripled** your Business in a Box Investment



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Month 4...

Be a Leader

Sharing Bonus (3 x \$100 + 1 x \$200)	\$ 500
Building Block Bonus	\$2,320
Leading Block Bonus	\$ 408
You Earn	\$ 3,228
Your ADR + Shipping	-\$ 158
Monthly Income	\$3,070

● **Congratulations you are now a Gold Brand Representative** by successfully training & mentoring your first Brand Representative

- **SHARE** - Do 4 x ageLOC Pres/Demos each week & sell just 1 x 250 point package + ADR per week.
- **BUILD** - Find 1 person to build the business and duplicate your efforts.
- **LEAD** - Assist your new people to demonstrate and build a team Duplicate 4:4:1 Plan



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Month 5...

Be a Leader

Sharing Bonus (3 x \$100 + 1 x \$200)	\$ 500
Building Block Bonus	\$ 2,488
Leading Block Bonus	\$ 1,323
You Earn	\$4,311
Your ADR + Shipping	-\$ 158
Monthly Income	\$4,153

● **Congratulations you are now a LAPIS Partner** by successfully training & mentoring **Two** Brand Representatives

- **SHARE** - Do 4 x ageLOC Pres/Demos each week & sell just 1 x 250 point package + ADR per week.
- **BUILD** - Find 1 person to build the business and duplicate your efforts.
- **LEAD** - Assist your new people to demonstrate and build a team Duplicate 4:4:1 Plan
- You have now earned over **\$ 10,000** total!



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Month 6...

Be a Leader

Sharing Bonus (3 x \$100 + 1 x \$200)	\$ 500
Building Block Bonus	\$ 2,560
Leading Block Bonus	\$ 3,024
You Earn	\$6,084
Your ADR + Shipping	-\$ 158
Monthly Income	\$5,926

● **Congratulations you are now a**
RUBY Partner by successfully training & mentoring **Four**
 Brand Representative

- **SHARE** - Do 4 x ageLOC Pres/Demos each week & sell just 1 x 250 point package + ADR per week.
- **BUILD** - Find 1 person to build the business and duplicate your efforts.
- **LEAD** - Assist your new people to demonstrate and build a team Duplicate 4:4:1 Plan
- You have now qualified for an all expenses paid
FIVE STAR SUCCESS TRIP



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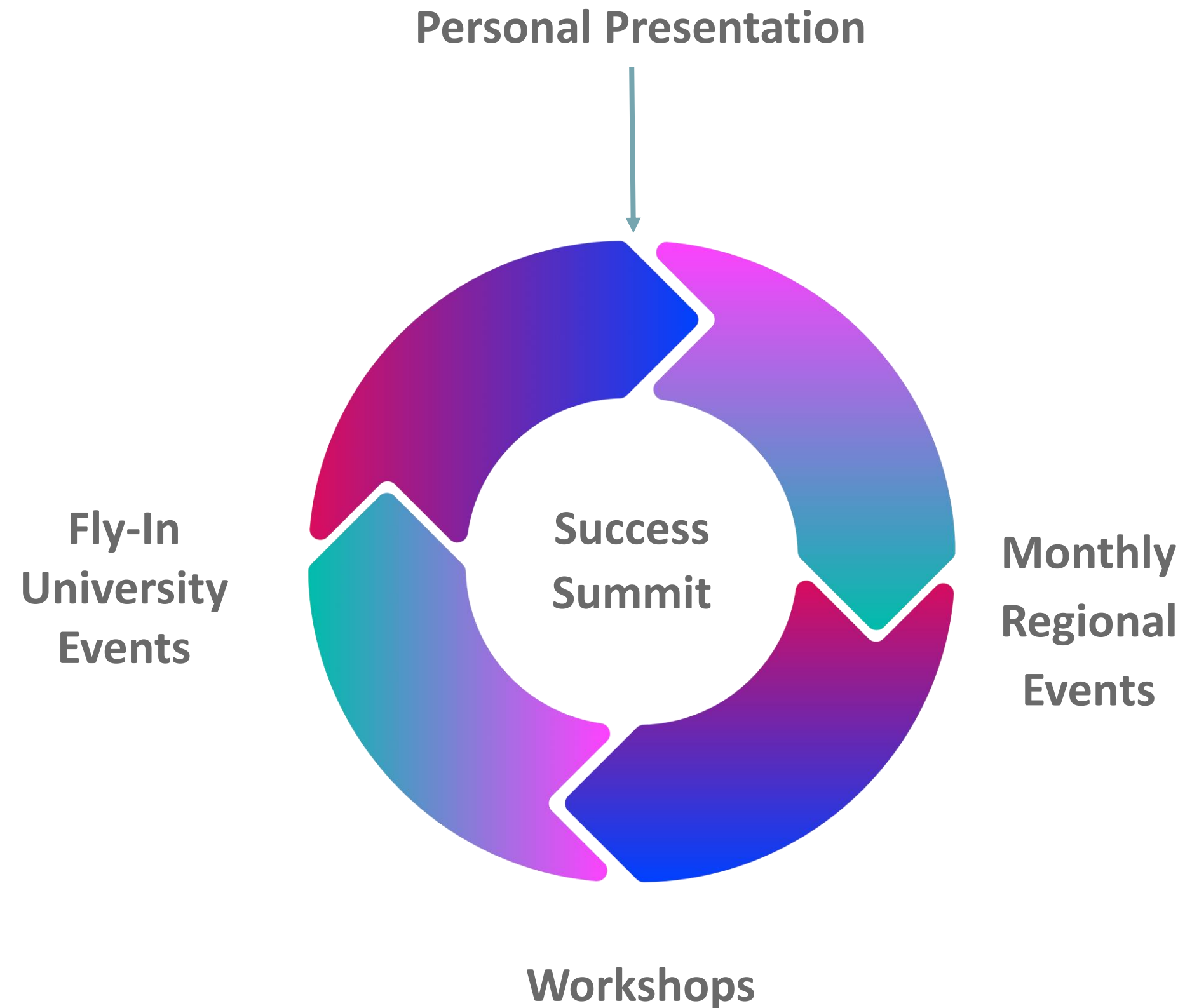
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How To Stay Successful

Workflow

- 1.Set GOALS
- 2.Create Contact Lists
- 3.Invite
- 4.Present
- 5.Follow Up
- 6.Get Started
- 7.Teamwork

Event Cycle



Core Habits

- 1.Aim to be a 100% Product User (at least 25 products in your home)
 - 2.16 Personal presentations each month
 - 3.4 new personal ADR customers per month
 - 4.Read 15 minutes daily of team recommended book list
 - 5.Listen to NS Audio Daily
 - 6.Attend all OTG & Nu Skin events
 - 7.Be a Team Player
- Duplication
Edification
No Cross Lining
Consultation



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Ready to go on an All Expenses Paid Trip of a Lifetime for Two?

- Join with successful Brand Partners and senior Corporate leaders.
- Be pampered at international luxury resorts.
- Be recognised for your efforts in front of your peers from around the region.



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